

AS TO RECORDS—MADE AND TO BE MADE

A CLASS RECORD. Commencement Day marks the parting of the ways for every member of the class. Each of you has made his record, so far as pertains to preparation for taking up the duties of your profession. You have received from your *alma mater* evidence of your record in the form of a diploma. That diploma is the hall-mark of your college, testifying to all men that the record shows your fitness to begin the practice of dentistry.

AN INDUSTRIAL RECORD. In a collateral line of work we also have been making a record; have been at it more than half a century. We may therefore be reckoned competent to say a word on the subject. The outward and visible sign of the record we have made is the trade-(S) mark, devised by ourselves and placed upon our products as our hall-mark, evidencing their quality. As much care is exercised in the bestowal of this trade-mark as by your college in the distribution of its diplomas. We are as jealous of our good name as a manufacturer of standard products as any college is of the standing of its graduates. The same feeling animates both.

YOUR PROFESSIONAL RECORD. Your professional record is now to be made. What that record shall be will depend largely on yourself. Whether your measure of success shall be the achievement of high honors and large emoluments will be decided primarily by your skill as a dentist. That skill will not find its greatest possible development unless the instruments and appliances with which it is trained and expressed are the best you can procure. The way to be sure that you are affording your skill every opportunity for development is to use only the products of our manufactories, those which bear our trade-mark. Combine our record with yours, and you can feel assured that you have laid the foundation for successful practice, the goal to which you ought to and doubtless do aspire.

THE S. S. WHITE DENTAL MFG. CO.
Chestnut Street, Corner Twelfth, PHILADELPHIA

New York, Boston, Chicago, Brooklyn, Atlanta, Rochester, Berlin, Buenos Aires, St. Petersburg, Toronto