



OTTO DIECKMANN: Rushing is hard work. My usual method is as follows: I take the prospect all through the house and while he is being shown the lodge, I tell him all about the good chapters S. A. E. has at other colleges. That takes about an hour, and at the end of that time the rushee has a pretty good impression. My biggest problem then is to keep him from meeting the active chapter. To facilitate this all the brothers are clothed in working garments. I tell the rush men that they are the attendants and that the whole chapter is in bed training for football. By this time the freshman's outlook is a deep rose and there is no trouble in slipping him the pin. Rushing is like any other form of salesmanship. You've got to be hard-boiled. Slip him your pin and then keep as far away from him as you can until he has become resigned.

CATHERINE GINTER: Rushing is like an automobile ride—it's easy to get started but hard to get home again. Any girl likes to be rushed. The difficult problem is how to apply that little added incentive when her mind is deviating between two or three sororities. One of my most successful methods of doing this is to prove (1) That all Thetas and Kappas have bad reputations; (2) That all Tri Deltas have worse ones. Activities are another good point to stress. Look at our Mystics! Aren't they wonderful? I know I'm the only one, but aren't they wonderful! I'll admit, however, I'm not the only great rusher Tri Delt has. Mickey McGuire and Peg Miller are pretty good too. I suppose the real reason why most girls go Tri Delt is our fall rush party which is always held at the Sigma Chi House. Girls coming from high school know very little and the Sigs look pretty hot to them.



BILL HAMMOND: The Lambda Chis are an "all around" chapter. Every man is good at something. It is my job to bring out this individuality to the rush men. We excel at everything and this statement can be proved as follows:

- (1) Heavy Anderson is the biggest liar in the world.
- (2) Dick Dial bums more cigarettes per week than any man in the University.
- (3) No school can boast of a college publication quite as foul as the one Nieman and I put out.
- (4) Al Bode is the leading beer drinker of the school.
- (5) Harold Stoner is the worst fraternity president in history. After I have told a rush man these things and many others, if he still wants to go Phi Delt it's all right because we don't want him anyway.